## Pricing Derivatives Under a Gains Tax Regime: New Impacts

**Christoph Wöster** *Bielefeld University* 

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BIELEFELD UNIVERSITY
Department of Business
Administration and Economics
P.O. Box 10 01 31
D-33501 Bielefeld
Germany

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Christoph Wöster

Department of Business
Administration and Economics
Bielefeld University
P.O. Box 10 01 31
33 501 Bielefeld
Germany
cwoester@uni-bielefeld.de

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#### **Abstract**

Three years after the seminal work of Black and Scholes [3] on the pricing of European options, Scholes [18] presented a paper in which the impact of taxation on the value of an option is analyzed. We restart this discussion in a simple binomial setting emphasizing the economic principles of replicating strategies under taxation. Two perspectives will be introduced. The first one focuses on replicating payoff structures if the underlying assets are taxed. The second one discusses the influence of a tax system on a given contract specification. The limit results lead to a pricing formula in closed form suggesting a modification of the partial differential equation derived by Scholes [18]. We claim that the value of the option is influenced by taxation even if gains of all relevant assets are taxed with the same rate. Furthermore, we demonstrate that the difference between numerical and closed form solutions are negligible in acceptable computing time. Thus the algorithmic schemes can be used as a base for pricing of complex options under taxation.

**Keywords:** derivative, gains tax, option pricing, Black-Scholes model, binomial model, hedging

JEL Classification: G13, C60

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#### 1 Introduction

The theory of pricing derivatives is methodologically sound if the payoff of the claim can be replicated by assets on frictionless markets. Most publications in this area abstract from trading fees, taxes and regulatory restrictions, though one can expect a considerable influence of theses imperfections on the value of derivatives. There have been several approaches to relax the strict assumptions of standard derivative pricing. Some attempts have been made to integrate taxes, transaction costs and short-sale restrictions, nevertheless literature in this field remained rare.

The discussion of the influence of taxes on the value of derivatives began in 1976 with a paper of Scholes [18] presented on the 34<sup>th</sup> annual meeting of the American Finance Association. Ross [17] analyzed taxes in the context of the arbitrage theory. His discussion was performed in a rather abstract framework, though he was able to point out parallels to the main ideas of Miller and Scholes [14], Constantinides [4, 5], Ross [16] and Constantinides and Ingersoll [6] ranging from the debt/equity decision via tax options to dividends and taxes.

In the 90s, there have been some new approaches to embed tax schemes into financial applications. However, most of these publications are directed to analyzing the impact of taxation in a portfolio optimization context. Dammon and Spatt [8] focus on asymmetries in a tax system, in which tax rates on capital gains differ with respect to the holding period of the investment. The approach extends similar models by Constantinides [4], Williams [21] and Schultz [19].

Dammon, Spatt, and Zhang [9] investigated the optimal consumption/investment decision of a private investor over his lifetime. The tax base was calculated as the weighted average purchase price, which kept the dimensionality of the problem low. Nevertheless, they were not able to obtain analytical solutions and had to perform numerical analysis to get results. However, they illustrate that the tax system can have a substantial impact on the investor's decision, particularly if asymmetric tax rules are considered. Similar models have been developed by Gallmeyer, Kaniel, and Tompaidis [10] and Garlappi, Naik, and Slive [11].

The overview shows that there is active research on the impact of taxation on decisions in a dynamic portfolio problem. Moreover, we have seen various analysis in all kinds of financial applications. In contrast, papers integrating tax issues into a derivative pricing framework are rare. This has motivated us to review the problem on a sound foundation.

This paper is organized as follows. In section 2 the tax system is modelled in a discrete-time framework. The idea is based on the famous binomial model by Cox, Ross, and Rubinstein [7] but performed in a modern version using numeraire processes and martingales. The tax terminology is introduced and the general concepts of replicating payoffs are adapted to taxation. Although taxation can induce some path-dependencies, the value of the derivative can always be computed in efficient recombining trees.

In section 3 limit results are obtained. The closed form solution can be considered as a Black-Scholes formula under taxation with different tax rates. The special case of equal tax rates — often discussed against the background of decision neutral tax schemes — is reviewed. Furthermore, sensitivity functions used for approximating hedging in discrete time are derived. They confirm the partial differential equation that follows from the no-arbitrage or martingale condition of the price process of the standardized tradeable asset.

Numerical results are presented in section 4. The converging results of the discrete models are compared with the value of the closed form solution. We show that acceptable results are obtained within a computation time of no more than 1 second.

## 2 Capital gains taxes in a discrete-time model

In this section a capital gains tax scheme is modelled in a discrete-time framework. There are several reasons for using this simplified approach. First, we can introduce the basic terms and the tax-specific modifications in a traceable environment. Secondly, we can analyze different aspects of taxation and compare the limit of each version with the continuous-time model. Finally, discrete-time models are very popular among practitioners — and taxes are a highly relevant aspect in real-life problems. Binomial models can easily be modified and adapted to a wide range of derivative contracts. Though most scientists would recommend taking partial differential equations as the starting point for modifications, the binomial model is still a widely-used approach.

#### 2.1 The modelling framework

Assume there is a market that is open at certain discretely spaced trading dates contained in the naturally ordered set

$$\mathbb{T}:=\{t_0,t_1,\ldots,t_N\}\;.$$

The uncertainty about the evolution of future prices on this market is captured by a probability space

$$(\Omega, \mathcal{F}, P)$$
,

where  $\Omega$  is the (countable) sample space,  $\mathcal{F}$  a  $\sigma$ -algebra, and P a probability measure. The probability space is equipped with a filtration  $(\mathcal{F}_{t_i})_{i=0}^N$  representing the evolution of information over time. The filtration satisfies the usual conditions.

The basic principle of pricing derivatives is to determine a portfolio strategy formed of elementary assets whose price dynamics can be described with high precision. These assets are combined such that the resulting portfolio payoff replicates exactly the derivative payoff in any state at any time. The value of the derivative is defined as the price of the replicating strategy. If the market is arbitrage-free, which is assumed in this model, then the price of the derivative must be equal to its value.

In this discrete-time modelling framework it is assumed that two assets are traded on the financial market, a stock and a money market fund. The stock prices are driven by a binomial process such that the next period price can only adopt two values. A more concrete specification of the process is given in the next section. The evolution of the prices of the money market fund is deterministic and henceforth known in advance.

A trading strategy  $\phi$  is a sequence of portfolios  $\phi_{t_i} = (\alpha_{t_i}, \beta_{t_i})$ , i = 0, ..., N-1, indicating the number of stocks and money market funds, respectively, held in period  $(t_i, t_{i+1}]$ . The price of a portfolio  $\phi_{t_i}$  that has to be paid immediately after  $t_i$ , i = 0, ..., N-1, is given by

$$\Pi_{t_i}^+ := \alpha_{t_i} S_{t_i} + \beta_{t_i} B_{t_i}. \tag{1}$$

The price of the trading strategy  $\phi$  in  $t_0$  is defined as

$$\Pi_{t_0} := \alpha_{t_0} S_{t_0} + \beta_{t_0} B_{t_0}$$

such that  $\Pi_{t_0} = \Pi_{t_0}^+$  is always satisfied.

The introduction of taxes requires a refinement of notation, the modification of some basic principles and a clear formulation of the payoff to be replicated. Let us start with the payoff structure and assume that we are to build a portfolio in the last but one period that replicates the payoff at maturity. We have to consider tax payments, so we cannot realize  $\alpha_{t_{N-1}}S_{t_N} + \beta_{t_{N-1}}B_{t_N}$  at maturity. Furthermore, if we have to deduce the payment from a contract, say  $\tilde{X}_{t_N}$ , then the taxation of the derivative has to be taken into account. Finally, taxation will generally lead to a modified strategy, which we will denote  $\tilde{\phi}$  in the following. Thus, the replicating strategy under taxation has to satisfy

$$ilde{lpha}_{t_{N-1}}\left(S_{t_N}(\omega)-\mathfrak{T}^S_{t_N}(\omega)
ight)+ ilde{eta}_{t_{N-1}}\left(B_{t_N}(\omega)-\mathfrak{T}^B_{t_N}(\omega)
ight)= ilde{X}_{t_N}(\omega)-\mathfrak{T}^X_{t_N}(\omega)\,.$$

 $T_{l_i}^P(\omega)$  is the absolute tax amount related to asset P and payable in  $t_i$ . The dependence of the state of the world is induced by the stochastic price behavior of the corresponding asset, which directly influences the tax base.

There still remains the question what payment should be replicated. We will analyze two cases or

— as it is labelled in this paper — two views on the taxation of contingent claims. The first view is

directed to payoffs. The underlying question of this perspective is: What is the price of a portfolio exactly replicating a given payoff after a certain tax scheme has been introduced? The given payoff we are interested in is the payoff that would be realized in a world without taxes, so the complete impact of the tax is incorporated in the modified value. If this case is analyzed, then the after-tax payoff is equal to the given pre-tax value, i.e.

$$\tilde{X}_{t_N}(\mathbf{\omega}) - \mathfrak{I}_{t_N}^X(\mathbf{\omega}) = X_{t_N}(\mathbf{\omega}).$$

This question will always be the decisive one if the economic consequences of a contract are relevant — not its formal specification. This is true for example if someone wants an uncertain payoff to be hedged.

The second view is aimed at the economic consequences of the introduction of a certain tax scheme on a certain contract. This perspective focuses on the tax system and its impact on investments. Another case where this question becomes relevant is the situation in which an investor already owns a contract and the tax system is supposed to be changed. Hence, the investor is interested in the economic consequences on the contract he owns and not in the payoffs he cannot realize anymore. If these aspects are analyzed, then we set

$$ilde{X}_{t_N}(\mathbf{\omega}) - \mathfrak{I}^X_{t_N}(\mathbf{\omega}) = X_{t_N}(\mathbf{\omega}) - \mathfrak{I}^X_{t_N}(\mathbf{\omega}) \quad \Leftrightarrow \quad ilde{X}_{t_N}(\mathbf{\omega}) = X_{t_N}(\mathbf{\omega}) \,,$$

i.e. the payoff before taxes corresponds to the contractual payoff. The problem with this approach is that we have to replicate an after-tax payoff we do not know in advance. The way to solve this problem is explained in detail below.

Let us shortly review the cyclic actions that take place in each trading date in  $\mathbb{T} \setminus \{t_0\}$ . To lighten the notation, the state of the world is omitted if the realization of the corresponding period is known or of minor relevance. Furthermore, it is assumed that the price evolution of the money market fund is deterministic. If at any date  $t_i$  new prices are observed, the portfolio built in  $t_i$  is dissolved yielding the pre-tax price (or value)

$$\tilde{\alpha}_{t_{i-1}}S_{t_i}\left(\omega_i\right)+\tilde{\beta}_{t_{i-1}}B_{t_i}=\tilde{\Pi}_{t_i}\left(\omega_i\right)$$
.

Then, taxes are raised immediately resulting in an after-tax portfolio value

$$\tilde{\alpha}_{t_{i-1}} S_{t_i}^{\tau}(\omega_i) + \tilde{\beta}_{t_{i-1}} B_{t_i}^{\tau} = \tilde{\Pi}_{t_i}^{\tau}(\omega_i) , \qquad (2)$$

which is the economically relevant variable. Unless the final period is reached, the after-tax value is

reinvested in portfolio  $\phi_{t_{i+1}}$  at the price

$$\tilde{\Pi}_{t_i}^+(\omega_i) = \tilde{\alpha}_{t_i} S_{t_i}(\omega_i) + \tilde{\beta}_{t_i} B_{t_i}. \tag{3}$$

Since we assumed that only two states can occur after a subperiod has passed, say u and d, the number of stocks must satisfy

$$\tilde{\alpha}_{t_i} = \frac{\tilde{\Pi}_{t_{i+1}}^{\tau}(u) - \tilde{\Pi}_{t_{i+1}}^{\tau}(d)}{S_{t_{i+1}}^{\tau}(u) - S_{t_{i+1}}^{\tau}(d)}$$
(4)

and the number of money market funds

$$\tilde{\beta}_{t_{i}} = \frac{S_{t_{i+1}}^{\tau}(u)\tilde{\Pi}_{t_{i+1}}^{\tau}(d) - S_{t_{i+1}}^{\tau}(d)\tilde{\Pi}_{t_{i+1}}^{\tau}(u)}{B_{t_{i+1}}^{\tau}\left(S_{t_{i+1}}^{\tau}(u) - S_{t_{i+1}}^{\tau}(d)\right)}$$
(5)

in order to be a replicating strategy. However, in general

$$\tilde{\Pi}_{t_i}(\omega_i) \neq \tilde{\Pi}_{t_i}^+(\omega_i)$$
,

so this sequence of portfolios is not self-financing in the classical sense. Since the government obtains or pays a certain cash flow after each period, the concept of self-financing strategies has to be reformulated if portfolios are analyzed in a world with taxes. This is done in the following definition:

**Definition 2.1** (self-financing trading strategy under a tax regime  $\mathfrak{T}$ ) A trading strategy  $\tilde{\phi}$  is called self-financing under a tax regime  $\mathfrak{T}$  if the after tax value of  $\tilde{\phi}_{t_{i-1}}$  in  $t_i$  equals the price of the newly formed portfolio  $\tilde{\phi}_{t_i}$  held in period  $(t_i, t_{i+1}]$ , i.e.

$$\tilde{\alpha}_{t_{i-1}} S_{t_i}^{\tau} + \tilde{\beta}_{t_{i-1}} B_{t_i}^{\tau} = \tilde{\alpha}_{t_i} S_{t_i} + \tilde{\beta}_{t_i} B_{t_i}$$

$$\tag{6}$$

or

$$\left(\tilde{\alpha}_{t_i} - \tilde{\alpha}_{t_{i-1}}\right) S_{t_i} + \left(\tilde{\beta}_{t_i} - \tilde{\beta}_{t_{i-1}}\right) B_{t_i} = -\left(\tilde{\alpha}_{t_{i-1}} \mathcal{T}_{t_i}^S + \tilde{\beta}_{t_{i-1}} \mathcal{T}_{t_i}^B\right). \tag{7}$$

The second formulation in equation (7) underscores the constraint that the taxes to be paid (or received) have to be completely financed by or absorbed by the change of the portfolio value.

As mentioned above, only the classical capital gains tax is reviewed, i.e. if prices  $P_{t_{i-1}}$  and  $P_{t_i}$  are observed in  $t_{i-1}$  and  $t_i$ , respectively, then the tax payable in  $t_i$  is determined according to

$$\mathfrak{I}_{t_i}^P = \mathfrak{r}_P \left( P_{t_{i-1}} - P_{t_i} \right) .$$

The range of values the tax rate  $\tau_P$  can adopt will be important in economical interpretations. For that reason, we assume that

$$0 \le \tau_P < 1$$

will be satisfied for any tax rate.

#### 2.2 A decision-neutral tax: a fallacy in discrete time

One might be tempted to replace the portfolio value in  $t_i$  by the value of its components  $\tilde{\alpha}_{t_i}S_{t_i}$  and  $\tilde{\beta}_{t_i}B_{t_i}$ . Proceeding this way, one obtains an after tax portfolio value

$$\tilde{\Pi}_{t_{i+1}}^{\tau}\left(\omega_{i+1}\right) = \left(1 - \tau_{X}\right)\tilde{\Pi}_{t_{i+1}}\left(\omega_{i+1}\right) + \tau_{X}\left(\tilde{\alpha}_{t_{i}}S_{t_{i}} + \tilde{\beta}_{t_{i}}B_{t_{i}}\right)$$

in period  $t_{i+1}$ . Inserting the possible prices, the portfolio structure can be resolved. Hence, the number of stock is given by

$$ilde{lpha}_{t_i} = rac{1 - au_X}{1 - au_S} \cdot rac{ ilde{\Pi}_{t_{i+1}}\left(u
ight) - ilde{\Pi}_{t_{i+1}}\left(d
ight)}{S_{t_{i+1}}\left(u
ight) - S_{t_{i+1}}\left(d
ight)}\,,$$

the number of money market funds by

$$\begin{split} \tilde{\beta}_{t_{i}} &= (1 - \tau_{X}) \frac{\left(S_{t_{i+1}}^{\tau}(u) - \tau_{X}S_{t_{i}}\right)\tilde{\Pi}_{t_{i+1}}(d) - \left(S_{t_{i+1}}^{\tau}(d) - \tau_{X}S_{t_{i}}\right)\tilde{\Pi}_{t_{i+1}}(u)}{\left(B_{t_{i+1}}^{\tau} - \tau_{X}B_{t_{i}}\right)\left(S_{t_{i+1}}^{\tau}(u) - S_{t_{i+1}}^{\tau}(d)\right)} \\ &= \frac{1 - \tau_{X}}{1 - \tau_{B}} \cdot \frac{\left(S_{t_{i+1}}(u) - \frac{\tau_{X} - \tau_{S}}{1 - \tau_{S}}S_{t_{i}}\right)\tilde{\Pi}_{t_{i+1}}(d) - \left(S_{t_{i+1}}(d) - \frac{\tau_{X} - \tau_{S}}{1 - \tau_{S}}S_{t_{i}}\right)\tilde{\Pi}_{t_{i+1}}(u)}{\left(B_{t_{i+1}} - \frac{\tau_{X} - \tau_{B}}{1 - \tau_{B}}B_{t_{i}}\right)\left(S_{t_{i+1}}(u) - S_{t_{i+1}}(d)\right)} \,. \end{split}$$

One obtains the famous result that the decision variable, i.e. the complete portfolio process, remains unchanged if the tax rate of interest-bearing assets  $\tau_B$  equals the tax rate of dividend paying assets  $\tau_S$ .

Unfortunately, the trading strategy that has just been determined does not have the properties we required. Since

$$\tilde{\alpha}_{t_i}S_{t_i}+\tilde{\beta}_{t_i}B_{t_i}$$

is the price one has to pay for a portfolio held from  $(t_i, t_{i+1}]$ , it corresponds to the after tax portfolio value in  $t_i$  which does not determine the base for taxation. Instead, the pre-tax price  $\tilde{\alpha}_{t_{i-1}}S_{t_i} + \tilde{\beta}_{t_{i-1}}B_{t_i}$  has to be inserted. To put it the other way round, in general the trading strategy cannot be self-financing under a tax regime.

#### 2.3 The payoff view of replication under taxation

As mentioned in the introduction, the impact of taxation on derivative values is analyzed from two perspectives. We start the discussion concentrating on a given payoff. In other words, in this section we try answer the question: If we want to have a certain payoff structure (e.g. the payoff structure of a certain derivative in a world without taxes), what is the value of a derivative that offers the same payoff after taxes have been paid?

The basic principles are still valid. First, a trading strategy has to be found such that the payoff is replicated by the payoffs of the market traded assets. The only difference to standard derivative pricing is the taxation of the assets contained in the portfolio strategy. As before, the value of the derivative is defined as the price one has to pay for initializing the portfolio strategy.

Since the value at maturity is known and equal to the given payoff, i.e.

$$\tilde{\Pi}_{t_N}^{\tau} = X_{t_N},$$

equation (4), the number of stocks, and equation (5), the number of money market funds, can directly be applied to determine the replicating portfolio structure in each period.

Inserting the portfolio structure of (4) and (5) into equation (3), the price of a portfolio right after taxation, yields

$$\tilde{\Pi}_{t_{i}}^{+} = \frac{\tilde{\Pi}_{t_{i+1}}^{\tau}(u) - \tilde{\Pi}_{t_{i+1}}^{\tau}(d)}{S_{t_{i+1}}^{\tau}(u) - S_{t_{i+1}}^{\tau}(d)} S_{t_{i}} + \frac{S_{t_{i+1}}^{\tau}(u)\tilde{\Pi}_{t_{i+1}}^{\tau}(d) - S_{t_{i+1}}^{\tau}(d)\tilde{\Pi}_{t_{i+1}}^{\tau}(u)}{B_{t_{i+1}}^{\tau}\left(S_{t_{i+1}}^{\tau}(u) - S_{t_{i+1}}^{\tau}(d)\right)} B_{t_{i}}.$$
(8)

It is well known since Harrison and Kreps [12] and Harrison and Pliska [13] that the value of a derivative can be represented as an expected value under an equivalent martingale measure. Since this method allows for pricing derivatives in a very elegant way, we analyze the consequences of the tax system on the martingale method and its characteristics.

Following the idea of Harrison and Kreps [12], equation (8) can be rewritten as

$$\tilde{\Pi}_{t_{i}}^{\tau} = \frac{S_{t_{i}}B_{t_{i+1}}^{\tau} - S_{t_{i+1}}^{\tau}(d)B_{t_{i}}}{S_{t_{i+1}}^{\tau}(u) - S_{t_{i+1}}^{\tau}(d)} \left(B_{t_{i+1}}^{\tau}\right)^{-1} \tilde{\Pi}_{t_{i+1}}^{\tau}(u) + \frac{S_{t_{i+1}}^{\tau}(u)B_{t_{i}} - S_{t_{i}}B_{t_{i+1}}^{\tau}}{S_{t_{i+1}}^{\tau}(d)} \left(B_{t_{i+1}}^{\tau}\right)^{-1} \tilde{\Pi}_{t_{i+1}}^{\tau}(d)$$

or equivalently as

$$\begin{split} B_{t_{i}}^{-1}\tilde{\Pi}_{t_{i}}^{\tau} &= \frac{S_{t_{i}}B_{t_{i}}^{-1}B_{t_{i+1}}^{\tau} - S_{t_{i+1}}^{\tau}(d)}{S_{t_{i+1}}^{\tau}(u) - S_{t_{i+1}}^{\tau}(d)} \left(B_{t_{i+1}}^{\tau}\right)^{-1}\tilde{\Pi}_{t_{i+1}}^{\tau}(u) + \frac{S_{t_{i+1}}^{\tau}(u) - S_{t_{i}}B_{t_{i}}^{-1}B_{t_{i+1}}^{\tau}}{S_{t_{i+1}}^{\tau}(u) - S_{t_{i+1}}^{\tau}(d)} \left(B_{t_{i+1}}^{\tau}\right)^{-1}\tilde{\Pi}_{t_{i+1}}^{\tau}(d) \\ &= q_{t_{i}}^{\tau}\left(B_{t_{i+1}}^{\tau}\right)^{-1}\tilde{\Pi}_{t_{i+1}}^{\tau}(u) + \left(1 - q_{t_{i}}^{\tau}\right)\left(B_{t_{i+1}}^{\tau}\right)^{-1}\tilde{\Pi}_{t_{i+1}}^{\tau}(d) \end{split}$$

where the factors

$$q_{t_i}^{\tau} := \frac{S_{t_i} B_{t_i}^{-1} B_{t_{i+1}}^{\tau} - S_{t_{i+1}}^{\tau}(d)}{S_{t_{i+1}}^{\tau}(u) - S_{t_{i+1}}^{\tau}(d)}$$

$$\tag{9}$$

satisfy the properties of (transition) probabilities under suitable restrictions on the growth factors of the price processes. If we consider  $B_{t_{i+1}}^{\tau}$  to be a numeraire, then the portfolio process expressed in units of the numeraire is obviously not a martingale. However, we can find a numeraire such that all price processes in units of the numeraire are martingales.

Define for all  $t_i \in \mathbb{T}$  the numeraire process by

$$\mathcal{N}_{t_i} := \begin{cases} B_{t_0}, & t_i = t_0; \\ B_{t_0} \prod_{s=1}^{i} \frac{B_{t_s}^{\tau}}{B_{t_{s-1}}} & t_i > t_0; \end{cases}$$

$$(10)$$

 $B_{t_0} > 0$ , then the process

$$\hat{\Pi}_{t_i}^{\, au} := \mathcal{N}_{t_i}^{-1} \tilde{\Pi}_{t_i}^{\, au}$$

is a martingale. The following proposition summarizes the main result of this section.

**Proposition 2.1** Let  $(N_{t_i})_{i=0}^N$  be the price process of a numeraire. Let the price process of a tradeable asset under taxation be given by

$$Z_{t_i} := \begin{cases} S_{t_0}, & t_i = t_0; \\ S_{t_0} \prod_{s=1}^{i} \frac{S_{t_s}^{\tau}}{S_{t_{s-1}}} & t_i > t_0. \end{cases}$$
 (11)

Assume that the price processes behave in a way that the two state market is complete at any time. Define a measure  $Q^{\tau}$  such that the transition probabilities are given by (9) and the price process of the tradeable asset in units of the numeraire by

$$\hat{Z}_{t_i} = \hat{Z}_{t_0} \prod_{s=1}^{i} \frac{\left(B_{t_s}^{\tau}\right)^{-1} S_{t_s}^{\tau}}{B_{t_{s-1}}^{-1} S_{t_{s-1}}}.$$

Finally, assume that  $E[|\hat{Z}_{t_i}|] < \infty$  is satisfied for all  $t_i \in \mathbb{T}$ .

Then the process  $(\hat{Z}_{t_i})_{i=1}^N$  is a martingale and the value of a derivative in  $t_0$  — expressed as units of a numeraire — generating a payoff  $X_{t_N}$  under a tax regime T is given by

$$\hat{V}_{t_0}^{\tau} = \mathrm{E}_{Q^{\tau}} \left[ \left. \hat{X}_{t_N} \right| \mathfrak{F}_{t_0} \right] \,.$$

#### 2.4 The contract-centric view

In this section the view changes from payoffs to fixed contract specifications. The question that is to be answered in this section is: What is the value of a contract with given specifications after a tax system has been introduced?

The main problem that is to be solved first is the fact that the final after-tax value is not known. We just know the pre-tax value from the contract but the value that investors are actually interested in is the after-tax value. However, the final value has to be known if the basic principle of replication is to be applied.

The strategy is to formulate an arbitrary pre-tax portfolio value as a function of the current after-tax value, all preceding after-tax values and the value of the initial portfolio at time  $t_0$ . Hence, this pre-tax portfolio value can be replaced by values that, in turn, can be substituted by the corresponding after-tax portfolio values. Thus, we first show that the relation in the following lemma is true.

**Lemma 2.1** Let  $V_{t_0}$  be a start value and consider the scheme

$$V_{t_{s}}^{\tau} = V_{t_{s}} - \tau_{X} \left( V_{t_{s}} - V_{t_{s-1}} \right)$$

then for any  $t_i \in \mathbb{T}$ , the pre-tax value can be written explicitly as

$$V_{t_i} = \rho_{i,0} V_{t_0} + \sum_{s=1}^{i} \rho_{i,s} \frac{V_{t_s}^{\tau}}{1 - \tau_X},$$
(12)

where

$$\rho_{i,s} := \rho_{i-s} = \left(\frac{-\tau_X}{1 - \tau_X}\right)^{i-s} \,. \tag{13}$$

The straightforward proof is given in the appendix.

The strategy we mentioned above is applied to a European style contract. The value of the derivative at maturity,  $V_{t_N}$ , equals the payoff generated by the contract, which is denoted  $X_{t_N}$ . Consequently, the replicating portfolio must have an after-tax value

$$ilde{\Pi}_{t_N}^{ au} = V_{t_N}^{ au} = X_{t_N} - \mathfrak{T}_{t_N}^X$$

at the end of the contract's lifetime. The standard technique, backwards induction, cannot be applied directly to the problem since the tax amount depends on the price of the previous period which depends implicitly on the tax amount of the previous period and so on.

Since a gains tax is assumed, the after-tax value can be written as

$$ilde{\Pi}_{t_N}^{ au} = V_{t_N}^{ au} = X_{t_n} - au_X \left( X_{t_N} - V_{t_{N-1}} \right) \\ = (1 - au_X) X_{t_N} + au_X V_{t_{N-1}} \,,$$

where  $V_{t_{N-1}}$  is the pre-tax value of the derivative implicitly determined such that the after-tax value of the derivative is equal to the after-tax value of the replicating portfolio. Whereas

$$\tilde{\Pi}_{t_i}^{\, au} = V_{t_i}^{\, au}$$

must be satisfied in all points of time to avoid arbitrage,

$$\tilde{\Pi}_{t_i} = V_{t_i}$$

will not be true in general.

The idea is to express the pre-tax value  $V_{t_i}$  by those components that are of economic relevance, i.e. by the after-tax values and the initial price. Though it is possible to substitute the variable in a single step according to (12), we do it iteratively using the relation

$$V_{t_{N-1}} = rac{1}{1- au_X} V_{t_{N-1}}^{ au} - rac{ au_X}{1- au_X} V_{t_{N-2}} \,.$$

To build a replicating portfolio held from  $t_{N-1}$  to  $t_N$  the following equation has to be satisfied,

$$\tilde{\alpha}_{t_{N-1}} S_{t_N}^{\tau} + \tilde{\beta}_{t_{N-1}} B_{t_N}^{\tau} = (1 - \tau_X) X_{t_N} + \frac{\tau_X}{1 - \tau_X} \left( \tilde{\alpha}_{t_{N-1}} S_{t_{N-1}} + \tilde{\beta}_{t_{N-1}} B_{t_{N-1}} \right) - \frac{\tau_X^2}{1 - \tau_X} V_{t_{N-2}} \,,$$

where the after-tax value  $V_{t_{N-1}}^{\tau}$  on the right hand side has been replaced by the after-tax value of the replicating portfolio. If we define

$$\bar{\Pi}_{t_N}^{\,\mathfrak{r}} := (1 - \mathfrak{r}_X) X_{t_N}$$

and

$$\delta_{t_N} := \tau_X$$
,

then this condition is equivalent to

$$\tilde{\alpha}_{t_{N-1}}\left(S_{t_{N}}^{\tau} - \frac{\delta_{t_{N}}}{1 - \tau_{X}}S_{t_{N-1}}\right) + \tilde{\beta}_{t_{N-1}}\left(B_{t_{N}}^{\tau} - \frac{\delta_{t_{N}}}{1 - \tau_{X}}B_{t_{N-1}}\right) = \bar{\Pi}_{t_{N}}^{\tau} + \delta_{t_{N}}\rho_{1}V_{t_{N-2}}.$$

 $\bar{\Pi}_{t_N}^{\tau}$  and  $\delta_{t_N}$  have been defined in a way to outline a general structure occurring in each iteration. This should become clear in the course of this section.

Solving for the portfolio components yields

$$ilde{lpha}_{t_{N-1}} = rac{ar{\Pi}_{t_{N}}^{ au}(u) - ar{\Pi}_{t_{N}}^{ au}(d)}{S_{t_{N}}^{ au}(u) - S_{t_{N}}^{ au}(d)} \\ = rac{1 - au_{X}}{1 - au_{S}} \cdot rac{X_{t_{N}}(u) - X_{t_{N}}(d)}{S_{t_{N}}(u) - S_{t_{N}}(d)}$$

and

$$\begin{split} \tilde{\beta}_{t_{N-1}} &= \frac{\left(S_{t_{N}}^{\tau}(u) - \frac{\delta_{t_{N}}}{1 - \tau_{X}} S_{t_{N-1}}\right) \bar{\Pi}_{t_{N}}^{\tau}(d) - \left(S_{t_{N}}^{\tau}(d) - \frac{\delta_{t_{N}}}{1 - \tau_{X}} S_{t_{N-1}}\right) \bar{\Pi}_{t_{N}}^{\tau}(u)}{\left(B_{t_{N}}^{\tau} - \frac{\delta_{t_{N}}}{1 - \tau_{X}} B_{t_{N-1}}\right) \left(S_{t_{N}}^{\tau}(u) - S_{t_{N}}^{\tau}(d)\right)} \\ &+ \delta_{t_{N}} \rho_{1} \frac{B_{t_{N-1}}}{B_{t_{N}}^{\tau} - \frac{\delta_{t_{N}}}{1 - \tau_{X}} B_{t_{N-1}}} \frac{V_{t_{N-2}}}{B_{t_{N-1}}} \\ &= \gamma_{t_{N-1}} + \delta_{t_{N-1}} \frac{V_{t_{N-2}}}{B_{t_{N-1}}}, \end{split}$$

where

$$\delta_{t_{N-1}} = \delta_{t_N} \rho_1 rac{B_{t_{N-1}}}{B_{t_N}^{ au} - rac{\delta_{t_N}}{1 - au_Y} B_{t_{N-1}}} \,.$$

Some characteristics are worth being mentioned at this step. The number of stocks can be computed directly, though the structure will not be that simple in the next iterations. The formula for the number of money market funds is more involved. However,  $\tilde{\beta}_{t_i}$  always can be separated into a part independent of the past and a part that directly depends on the previous value. The same statement hold for the after-tax value that can be split up into a part adapted to  $\mathcal{F}_{t_{N-1}}$ ,

$$\bar{\Pi}_{t_{N-1}}^{\tau} := \tilde{\alpha}_{t_{N-1}} S_{t_{N-1}} + \gamma_{t_{N-1}} B_{t_{N-1}},$$

and a part depending on the portfolio values of the past and hence unknown at this step in the recursive algorithm. So we get the decomposition

$$\begin{split} \tilde{\Pi}_{t_{N-1}}^{\tau} &= \tilde{\alpha}_{t_{N-1}} S_{t_{N-1}} + \gamma_{t_{N-1}} B_{t_{N-1}} + \delta_{t_{N-1}} V_{t_{N-2}} \\ &= \bar{\Pi}_{t_{N-1}}^{\tau} + \delta_{t_{N-1}} V_{t_{N-2}} \,, \end{split}$$

which is useful since the unknown part can be rolled back until the portfolio value does no longer depend on the past. We can now proceed and obtain

$$\begin{split} \tilde{\alpha}_{t_{N-2}} S_{t_{N-1}}^{\tau} + \tilde{\beta}_{t_{N-2}} B_{t_{N-1}}^{\tau} &= \bar{\Pi}_{t_{N-1}}^{\tau} + \delta_{t_{N-1}} V_{t_{N-2}} \\ &= \bar{\Pi}_{t_{N-1}}^{\tau} + \delta_{t_{N-1}} \left( \frac{1}{1 - \tau_X} (\tilde{\alpha}_{t_{N-2}} S_{t_{N-2}} + \tilde{\beta}_{t_{N-2}} B_{t_{N-2}}) - \frac{\tau_X}{1 - \tau_X} V_{t_{N-3}} \right) \end{split}$$

or

$$\begin{split} \tilde{\alpha}_{t_{N-2}} \left( S_{t_{N-1}}^{\tau} - \frac{\delta_{t_{N-1}}}{1 - \tau_X} S_{t_{N-2}} \right) + \tilde{\beta}_{t_{N-2}} \left( B_{t_{N-1}}^{\tau} - \frac{\delta_{t_{N-1}}}{1 - \tau_X} B_{t_{N-2}} \right) \\ = \bar{\Pi}_{t_{N-1}}^{\tau} - \frac{\tau_X}{1 - \tau_X} \delta_{t_{N-1}} V_{t_{N-3}} \,. \end{split}$$

If we go on in the same manner, the algorithm ends up with

$$\tilde{\Pi}_{t_1}^{\tau} = \bar{\Pi}_{t_1}^{\tau} + \delta_{t_1} V_{t_0},$$

so we have

$$\tilde{\alpha}_{t_0} \left( S_{t_1}^{\tau} - \delta_{t_1} S_{t_0} \right) + \tilde{\beta}_{t_0} \left( B_{t_1}^{\tau} - \delta_{t_1} B_{t_0} \right) = \bar{\Pi}_{t_1}^{\tau},$$

which is true for

$$ilde{lpha}_{t_0} = rac{ar{\Pi}_{t_1}^{ au}(u) - ar{\Pi}_{t_1}^{ au}(d)}{S_{t_1}^{ au}(u) - S_{t_1}^{ au}(d)}$$

and

$$\tilde{\beta}_{t_0} = \frac{\left(S_{t_1}^{\tau}(u) - \delta_{t_1} S_{t_0}\right) \bar{\Pi}_{t_1}^{\tau}(d) - \left(S_{t_1}^{\tau}(d) - \delta_{t_1} S_{t_0}\right) \bar{\Pi}_{t_1}^{\tau}(u)}{\left(B_{t_1}^{\tau} - \delta_{t_1} B_{t_0}\right) \left(S_{t_1}^{\tau}(u) - S_{t_1}^{\tau}(d)\right)}.$$

The following proposition formulates the general result:

**Proposition 2.2** Define

$$ar{S}_{t_i}^{ au} := S_{t_i}^{ au} - ilde{\delta}_{t_i} S_{t_{i-1}}$$

and

$$ar{B}_{t_i}^{ au} := B_{t_i}^{ au} - \tilde{\delta}_{t_i} B_{t_{i-1}}$$
,

where

$$ilde{\delta}_{t_i} := \left\{egin{array}{ll} \delta_{t_1}, & t_i = t_1; \ rac{\delta_{t_i}}{1 - au_X}, & t_i > t_1; \end{array}
ight.$$

and

$$\delta_{t_i} = \tau_X \rho_{N-i} \prod_{s=1}^{N-i} \frac{B_{t_{N-s}}}{\bar{B}_{t_{N-s+1}}^{\tau}}.$$

Then the portfolio process with

$$\tilde{\alpha}_{t_i} = \frac{\bar{\Pi}_{t_{i+1}}^{\tau}(u) - \bar{\Pi}_{t_{i+1}}^{\tau}(d)}{\bar{S}_{t_{i+1}}^{\tau}(u) - \bar{S}_{t_{i+1}}^{\tau}(d)}$$
(14)

and

$$\tilde{\beta}_{t_i} = \begin{cases} \gamma_{t_0}, & t_i = t_0; \\ \gamma_{t_i} - \delta_{t_i} \frac{V_{t_{i-1}}}{B_{t_i}}, & t_i > t_0; \end{cases}$$
(15)

where  $\gamma_{t_i}$  is given by

$$\gamma_{t_i} = \frac{\bar{S}_{t_{i+1}}^{\tau}(u)\bar{\Pi}_{t_{i+1}}^{\tau}(d) - \bar{S}_{t_{i+1}}^{\tau}(d)\bar{\Pi}_{t_{i+1}}^{\tau}(u)}{\bar{B}_{t_{i+1}}^{\tau}(\bar{S}_{t_{i+1}}^{\tau}(u) - \bar{S}_{t_{i+1}}^{\tau}(d))},$$
(16)

defines a strategy replicating the pre-tax value of a given contract with payoff  $X_{t_N}$ .

It is important to note that we do not need to specify the complete portfolio price process. To determine the value of the taxed option one can concentrate on the part

$$ar{\Pi}_{t_i}^{\, au} = ilde{lpha}_{t_i} S_{t_i} + \gamma_{t_i} B_{t_i}$$
.

Inserting (14) and (16) into the equation yields

$$\bar{\Pi}_{t_i}^{\tau} = \frac{\bar{\Pi}_{t_{i+1}}^{\tau}(u) - \bar{\Pi}_{t_{i+1}}^{\tau}(d)}{\bar{S}_{t_{i+1}}^{\tau}(u) - \bar{S}_{t_{i+1}}^{\tau}(d)} S_{t_i} + \frac{\bar{S}_{t_{i+1}}^{\tau}(u) \bar{\Pi}_{t_{i+1}}^{\tau}(d) - \bar{S}_{t_{i+1}}^{\tau}(d) \bar{\Pi}_{t_{i+1}}^{\tau}(u)}{\bar{B}_{t_{i+1}}^{\tau}\left(\bar{S}_{t_{i+1}}^{\tau}(u) - \bar{S}_{t_{i+1}}^{\tau}(d)\right)} B_{t_i}.$$

This can be rewritten as

$$B_{t_i}^{-1}\bar{\Pi}_{t_i}^{\tau} = \frac{B_{t_i}^{-1}\bar{B}_{t_{i+1}}^{\tau}S_{t_i} - \bar{S}_{t_{i+1}}^{\tau}(d)}{\bar{S}_{t_{i+1}}^{\tau}(u) - \bar{S}_{t_{i+1}}^{\tau}(d)} \left(\bar{B}_{t_{i+1}}^{\tau}\right)^{-1}\bar{\Pi}_{t_{i+1}}^{\tau}(u) + \frac{\bar{S}_{t_{i+1}}^{\tau}(u) - B_{t_i}^{-1}\bar{B}_{t_{i+1}}^{\tau}S_{t_i}}{\bar{S}_{t_{i+1}}^{\tau}(u) - \bar{S}_{t_{i+1}}^{\tau}(d)} \left(\bar{B}_{t_{i+1}}^{\tau}\right)^{-1}\bar{\Pi}_{t_{i+1}}^{\tau}(d),$$

where the factors

$$q_{t_i}^{\tau} = \frac{B_{t_i}^{-1} \bar{B}_{t_{i+1}}^{\tau} S_{t_i} - \bar{S}_{t_{i+1}}^{\tau}(d)}{\bar{S}_{t_{i+1}}^{\tau}(u) - \bar{S}_{t_{i+1}}^{\tau}(d)}$$

$$\tag{17}$$

satisfy the properties of (transition) probabilities under suitable restrictions on the growth factors of the price processes.

Define for all  $t_i \in \mathbb{T}$  the numeraire process as

$$\mathcal{N}_{t_i} := \left\{ egin{array}{ll} B_{t_0}, & t_i = t_0; \ B_{t_0} \prod\limits_{s=1}^i rac{ar{B}_{t_s}^ au}{B_{t_s-1}}, & t_i > t_0; \end{array} 
ight.$$

then the process

$$\hat{\Pi}_{t_i}^{\, au} := \mathcal{N}_{t_i}^{-1} \bar{\Pi}_{t_i}^{\, au}$$

is a martingale. We can formulate a result similar to proposition 2.1, only the numeraire process has changed.

## 3 Binomial model implementation and limit results

#### 3.1 The structure in binomial models

We get more concrete now and assume that trading only takes place at equidistant points in time such that the set  $\mathbb{T}$  can be written as

$$\mathbb{T} = \{t_0, t_0 + \Delta, \dots, t_0 + N \cdot \Delta\}$$
(18)

with the overall time interval between 0 and T being fixed. Suppose that the price of the money market fund is determined by the non-stochastic one-period interest rate  $r \ge 0$ , such that its price evolution can be described by

$$B_{t_n} = \begin{cases} B_{t_0}, & \text{if } t_n = t_0, \\ B_{t_{n-1}} \exp(r\Delta), & \text{if } t_0 < t_n \le t_N, \end{cases}$$

where  $B_{t_0} > 0$  for economical reasons. The stochastic process that governs the evolution of the stock price is given by

$$S_{t_n} = \begin{cases} S_{t_0}, & \text{if } t_n = t_0; \\ S_{t_{n-1}} \exp(\mu \Delta + \sigma \sqrt{\Delta} X_{t_n}), & \text{if } t_0 < t_n \le t_N; \end{cases}$$
(19)

where  $S_{t_0} > 0$  and  $X_{t_n}$  is a sequence of independently identically distributed (i.i.d.) Bernoulli random variables

$$X_{t_n}:(\Omega_{t_n},\mathfrak{F}_{t_n})\to (\mathfrak{X}_{t_n},\mathfrak{B}_{t_n})$$

with outcomes in the state space  $X_{t_n} = \{-1, 1\}$ . Given the information at  $t_n$ , the probability that  $X_{t_{n+1}} = 1$  is p and that  $X_{t_{n+1}} = -1$  is (1-p). The parameter p0 as the diffusion coefficient of the process.

First, the transition probabilities induced by the martingale measure  $Q^{\tau}$  are analyzed under the additional assumptions introduced in this section. Though the structure of the transition probabilities seems to be quite different, it turns out that they are actually equal. We state this result as a proposition. The applied technique is similar to the one in Amin [1]. The transition probabilities are chosen such that a stock process with a given drift coefficient, say  $\alpha$ , is a martingale. Though this drift parameter is of no significance in the limit, the additional degree of freedom is used to improve numerical properties and to guarantee value of  $q^{\tau}$  in the interval (0;1). This idea is resumed in section 4.

**Proposition 3.1** Let  $\alpha$  be the drift term of the stock price process in a binomial model such that the process is a martingale. The transition probabilities without taxation are given by

$$q(lpha) = rac{e^{r\Delta} - e^{lpha \Delta - \sigma \sqrt{\Delta}}}{e^{lpha \Delta + \sigma \sqrt{\Delta}} - e^{lpha \Delta - \sigma \sqrt{\Delta}}} \, ,$$

accordingly. Define  $q_p^{\tau}(\alpha)$  as in equation (9) and  $q_c^{\tau}(\alpha)$  as in equation (17).

Then the transition probabilities satisfy

$$q_p^{\tau}(\alpha) = q_c^{\tau}(\alpha) =: q^{\tau}(\alpha).$$

<sup>&</sup>lt;sup>1</sup> The binomial model by Cox, Ross, and Rubinstein [7] is contained as a special case in this model class. We obtain this specification if we set  $\alpha$  equal to 0.

Moreover, the equality

$$q(\alpha) = q^{\tau}(\alpha)$$

is given if and only if  $\tau_B = \tau_S$ .

**Proof.** For the transition probability in (17) we obtain

$$q_{c}^{\tau}(\alpha) = \frac{B_{t_{i}}^{-1}B_{t_{i+1}}^{\tau} - \tilde{\delta}_{t_{i+1}} - S_{t_{i}}^{-1}S_{t_{i+1}}^{\tau}(d) + \tilde{\delta}_{t_{i+1}}}{S_{t_{i}}^{-1}S_{t_{i+1}}^{\tau}(u) - S_{t_{i}}^{-1}S_{t_{i+1}}^{\tau}(d)}$$

$$= \frac{(1 - \tau_{B})e^{r\Delta} + \tau_{B} - (1 - \tau_{S})e^{\alpha\Delta - \sigma\sqrt{\Delta}} - \tau_{S}}{(1 - \tau_{S})\left(e^{\alpha\Delta + \sigma\sqrt{\Delta}} - e^{\alpha\Delta - \sigma\sqrt{\Delta}}\right)}$$

$$= \frac{\frac{1 - \tau_{B}}{1 - \tau_{S}}e^{r\Delta} + \frac{\tau_{B} - \tau_{S}}{1 - \tau_{S}} - e^{\alpha\Delta - \sigma\sqrt{\Delta}}}{e^{\alpha\Delta + \sigma\sqrt{\Delta}} - e^{\alpha\Delta - \sigma\sqrt{\Delta}}}$$
(20)

and in (9) immediately

$$q_{p}^{\tau}(\alpha) = \frac{B_{t_{i}}^{-1} B_{t_{i+1}}^{\tau} - S_{t_{i}}^{-1} S_{t_{i+1}}^{\tau}(d)}{S_{t_{i}}^{-1} S_{t_{i+1}}^{\tau}(u) - S_{t_{i}}^{-1} S_{t_{i+1}}^{\tau}(d)}$$

$$= \frac{\frac{1 - \tau_{B}}{1 - \tau_{S}} e^{r\Delta} + \frac{\tau_{B} - \tau_{S}}{1 - \tau_{S}} - e^{\alpha\Delta - \sigma\sqrt{\Delta}}}{e^{\alpha\Delta + \sigma\sqrt{\Delta}} - e^{\alpha\Delta - \sigma\sqrt{\Delta}}},$$
(21)

so the equality  $q_p^{\, au}(\alpha) = q_c^{\, au}(\alpha)$  is always satisfied. The equality

$$q(\alpha) = q^{\tau}(\alpha)$$

holds iff

$$\frac{\tau_B - \tau_S}{1 - \tau_S} = \left(1 - \frac{1 - \tau_B}{1 - \tau_S}\right) e^{r\Delta},$$

which is satisfied if and only if  $\tau_B = \tau_S$ .

#### 3.2 An explicit pricing formula

Now that we have a deep economic insight into the payoffs and the replicating strategies, we can derive the limit results. First, the limit of the numeraire, i.e. the taxed money market fund, is analyzed. We will concentrate on the payoff view modelling and only consider the process in equation (10). The differences between the payoff and contract view in the limit are discussed in section 4 as part of the numerical analysis.

**Proposition 3.2** Let  $\mathbb{T}$  be a discretization of the real line as in (18) and set  $t_0 = 0$  and  $t_N = T$ . Let  $(\mathcal{N}_{t_i})_{i=0}^N$  be a sequence of real numbers given by

$$\mathcal{N}_{t_i} = B_{t_0} \prod_{s=1}^i \frac{B_{t_s}^{\tau}}{B_{t_{s-1}}} \,.$$

Then the sequence converges for a fixed T and  $N \rightarrow \infty$  to

$$\mathcal{N}_T = \mathcal{N}_0 e^{(1-\tau_B)rT} \,. \tag{22}$$

The next step is to determine the limit distribution of the stock price at an arbitrary but fixed date T. We obtain the following result:

**Proposition 3.3** Let  $\mathbb{T}$  be a discretization of the real line as in (18) and set  $t_0 = 0$  and  $t_N = T$ . Let the process  $(S_{t_i})_{i=0}^N$  be given by (19) with transition probabilities defined by (20) or (21).

Then the sequence of distribution functions  $F_N(x)$  of random variables

$$R_N := \sum_{n=1}^N \ln \left( \frac{S_{t_n}}{S_{t_{n-1}}} \right)$$

converges for a fixed T and  $N \to \infty$  to the distribution function  $\Phi\left(x; \left(\frac{1-\tau_B}{1-\tau_S}r - \frac{1}{2}\sigma^2\right)T, \sigma^2T\right)$  of a normal distributed variable  $R_T$  with mean  $\left(\left(\frac{1-\tau_B}{1-\tau_S}r - \frac{1}{2}\sigma^2\right)T\right)$  and variance  $\sigma^2T$ , i.e.

$$F_N(x) \to \Phi\left(x; \left(\frac{1-\tau_B}{1-\tau_S}r - \frac{1}{2}\sigma^2\right)T, \sigma^2T\right)$$
 (23)

or symbolically,

$$R_N \stackrel{d}{\longrightarrow} R$$
.

The proofs of both propositions can be found in the appendix.

We are now able to determine an explicit pricing formula for a European call option under the capital gains tax regime.

Theorem 3.1 (Black-Scholes pricing formula under a capital gains taxation) Let the price process of a numeraire be given by (22). Assume that the price process of the underlying under a martingale measure  $Q^{\tau}$  can be described by the stochastic process

$$S_T = S_{to} e^{\left(\frac{1-\tau_B}{1-\tau_S}r - \frac{1}{2}\sigma^2\right)(T-t_0) + \sigma\left(W_T - W_{t_0}\right)}.$$

such that the distribution of the logarithmic return is given by (23).

Then the money value of a European call option is given by

$$V_{t_0}^C = S_{t_0} \exp\left(\frac{\tau_S(1-\tau_B)}{1-\tau_S}r(T-t_0)\right) \Phi(d_1^{\tau}) - K \exp\left(-(1-\tau_B)r(T-t_0)\right) \Phi(d_2^{\tau}), \qquad (24)$$

where

$$d_1^{\tau} := \frac{\ln\left(\frac{S_{t_0}}{K}\right) + \left(\frac{1-\tau_B}{1-\tau_S}r + \frac{1}{2}\sigma^2\right)(T-t_0)}{\sigma\sqrt{T-t_0}}$$

and

$$d_2^{\tau} = d_1^{\tau} - \sigma \sqrt{T - t_0}.$$

**Proof.** Since the distributional structure of the Black-Scholes world is valid, we can use the general pricing formula

$$\begin{split} \hat{V}_{t_0}^C &= \mathbf{E}_{\mathcal{Q}^{\tau}} \left[ \left. \left( \hat{S}_T - \hat{K} \right)^+ \right| \mathfrak{F}_{t_0} \right] \\ &= \mathbf{E}_{\mathcal{Q}^{\tau}} \left[ \left. \hat{S}_T \right| \mathfrak{F}_{t_0} \right] \Phi \left( \frac{\ln \left( \frac{\mathbf{E}_{\mathcal{Q}^{\tau}} \left[ \hat{S}_T \middle| \mathfrak{F}_{t_0} \right]}{\hat{K}} + \sigma^2 \left( T - t_0 \right) \right)}{\sigma \sqrt{T - t_0}} \right) - \hat{K} \Phi \left( \frac{\ln \left( \frac{\mathbf{E}_{\mathcal{Q}^{\tau}} \left[ \hat{S}_T \middle| \mathfrak{F}_{t_0} \right]}{\hat{K}} - \sigma^2 \left( T - t_0 \right) \right)}{\sigma \sqrt{T - t_0}} \right). \end{split}$$

We know that

$$\mathrm{E}_{\mathcal{Q}^{\tau}}\left[\left.\hat{S}_{T}\right|\mathfrak{F}_{t_{0}}\right] = \hat{S}_{t_{0}}\exp\left(\frac{\tau_{S}(1-\tau_{B})}{1-\tau_{S}}r\left(T-t_{0}\right)\right)$$

is valid under the martingale measure, so the result of the theorem follows immediately.

We can now review the discussion if the value of an option remains unchanged if the tax rates  $\tau_B$  and  $\tau_S$  are equal. Thus, let us assume that the tax rates satisfy

$$\tau_B = \tau_S = \tau$$
.

Then the pricing formula reduces to

$$V_{t_0}^C = e^{\tau r(T-t_0)} V_{t_0}^{C,BS}$$
,

where  $V_{t_0}^{C,BS}$  is the value of a European call due to the standard model by Black and Scholes.

The value of a European put can be determined using the put-call parity (cf. Stoll [20]). Since

$$\left| \mathbb{E}_{Q^{ au}} \left[ \left( \hat{K} - \hat{S}_T 
ight)^+ \middle| \mathfrak{F}_{t_0} 
ight] = \mathbb{E}_{Q^{ au}} \left[ \left( \hat{S}_T - \hat{K} 
ight)^+ - \hat{S}_T + \hat{K} \middle| \mathfrak{F}_{t_0} 
ight]$$

the value is given by

$$\begin{split} V_{t_0}^P &= V_{t_0}^C - S_{t_0} \exp\left(\frac{\tau_S(1-\tau_B)}{1-\tau_S} r(T-t_0)\right) + K \exp\left(-(1+\tau_B) r(T-t_0)\right) \\ &= S_{t_0} \exp\left(\frac{\tau_S(1-\tau_B)}{1-\tau_S} r(T-t_0)\right) \left[\Phi\left(d_1^{\tau}\right) - 1\right] - K \exp\left(-(1-\tau_B) r(T-t_0)\right) \left[\Phi\left(d_2^{\tau}\right) - 1\right], \end{split}$$

so the well-known structure of the put pricing formula — adapted to taxes — is obtained.

#### 3.3 Hedging and Sensitivity Analysis

In this section the economic aspects are analyzed, i.e. we investigate those relations that leads to a riskless portfolio. Consider the value of a derivative in units of a numeraire to be a function of time and stock price level, thus

$$\hat{V}_t = \hat{V}_t \left( t, S_t \right) .$$

Applying Itos Lemma yields

$$d\hat{V}_t = \left(\frac{\partial \hat{V}_t}{\partial t} + \frac{1 - \tau_B}{1 - \tau_S} r S_t \frac{\partial \hat{V}_t}{\partial S_t} + \frac{1}{2} \sigma^2 S_t^2 \frac{\partial^2 \hat{V}_t}{\partial S_t^2}\right) dt + \sigma S_t \frac{\partial \hat{V}_t}{\partial S_t}.$$

Since on an arbitrage-free market this process must also be a martingale, the drift must vanish. In conjunction with

$$\frac{\partial \hat{V}_t}{\partial t} = \frac{\partial \mathcal{N}_t^{-1} V_t}{\partial t} = (1 - \tau_B) r \mathcal{N}_t^{-1} V_t + \mathcal{N}_t^{-1} \frac{\partial V_t}{\partial t}$$

one obtains the partial differential equation

$$\frac{\partial V_t}{\partial t} + \frac{1 - \tau_B}{1 - \tau_S} r S_t \frac{\partial V_t}{\partial S_t} + \frac{1}{2} \sigma^2 S_t^2 \frac{\partial^2 V_t}{\partial S_t^2} = (1 - \tau_B) r V_t.$$
 (25)

A comparison with equation (15) in Scholes [18] points out the modification we made. Scholes formed a portfolio consisting of a stock and a European option such that any risk is eliminated. This procedure leads to the left hand side of equation (25). The term was equated to  $r_{\tau_B}V_t$ , the return of a riskless portfolio. However, gains from interest-bearing investments are taxed with rate  $\tau_B$ , so it seems consequent to equate the riskless portfolio return to  $(1 - \tau_B) rV_t$ . This finally leads to the formulas derived in this paper.

The partial derivatives in the differential equation correspond to the sensitivity functions  $\Theta_C^{\tau}$ ,  $\Delta_C^{\tau}$  and  $\Gamma_C^{\tau}$ , also known as the Greeks.  $\Delta$  is the first derivative of the pricing formula (24) with respect to the stock price. Calculating this derivative yields

$$\begin{split} \Delta_C^{\tau} &= \exp\left(\frac{\tau_S(1-\tau_B)}{1-\tau_S}r(T-t_0)\right) \Phi\left(d_1^{\tau}\right) \\ &+ \exp\left(\frac{\tau_S(1-\tau_B)}{1-\tau_S}r(T-t_0)\right) \frac{\phi\left(d_1^{\tau}\right)}{\sigma\sqrt{T-t_0}} - \frac{K}{S_{to}} \exp\left(-\left(1-\tau_B\right)r(T-t_0)\right) \frac{\phi\left(d_2^{\tau}\right)}{\sigma\sqrt{T-t_0}} \,. \end{split}$$

Since

$$\phi(d_2^{\tau}) = \frac{S_{t_0}}{K} \exp\left(\frac{1-\tau_B}{1-\tau_S}r(T-t_0)\right) \phi(d_1^{\tau})$$
(26)

the expression reduces to

$$\Delta_C^{\tau} = \exp\left(\frac{\tau_S(1-\tau_B)}{1-\tau_S}r(T-t_0)\right)\Phi(d_1^{\tau})$$
,

which corresponds to the number of stocks held in the replicating portfolio. If  $\tau_B \ge \tau_S$ ;  $\tau_B, \tau_S > 0$ , the portfolio contains more stocks compared to the case without taxation. If the opposite relation holds, no general statement can be made.

The second derivative is known as  $\Gamma$ . Applied to the pricing formula, we obtain

$$\begin{split} \Gamma_C^{\tau} &= \exp\left(\frac{\tau_S(1-\tau_B)}{1-\tau_S}r(T-t_0)\right) \frac{\phi\left(d_1^{\tau}\right)}{\sigma S_{t_0} \sqrt{T-t_0}} \\ &= \frac{\Delta_C^{\tau}}{\sigma S_{t_0} \sqrt{T-t_0}} \frac{\phi\left(d_1^{\tau}\right)}{\Phi\left(d_1^{\tau}\right)} \,. \end{split}$$

Finally, we take the derivative with respect to *time to maturity*,  $\Theta$ . Note that the differential equation contains the derivative with respect to time, so the relation is

$$\Theta_C^{\mathsf{T}} = -rac{\partial V_t}{\partial t} \, .$$

We obtain

$$\Theta_{C}^{\tau} = S_{t_0} \exp\left(\frac{\tau_{S}(1-\tau_B)}{1-\tau_S}r(T-t_0)\right) \left(\frac{\tau_{S}(1-\tau_B)}{1-\tau_S}r\Phi(d_1^{\tau}) + \phi(d_1^{\tau})\left(\frac{\partial d_2^{\tau}}{\partial (T-t_0)} + \frac{\sigma}{2\sqrt{T-t_0}}\right)\right) + \exp\left(-\left(1-\tau_B\right)r(T-t_0)\right) K\left(\left(1-\tau_B\right)r\Phi(d_2^{\tau}) - \phi(d_2^{\tau})\frac{\partial d_2^{\tau}}{\partial (T-t_0)}\right)$$

or equivalently using (26),

$$\begin{split} \Theta_C^{\tau} &= (1 - \tau_B) r \left( \frac{\tau_S}{1 - \tau_S} S_{t_0} \exp\left(\frac{\tau_S (1 - \tau_B) r (T - t_0)}{1 - \tau_S}\right) \Phi\left(d_1^{\tau}\right) + K \exp\left(-(1 - \tau_B) r (T - t_0)\right) \Phi\left(d_2^{\tau}\right) \right) \\ &+ \frac{\sigma S_{t_0} \phi\left(d_1^{\tau}\right)}{2\sqrt{T - t_0}} \exp\left(\frac{\tau_S (1 - \tau_B)}{1 - \tau_S} r (T - t_0)\right). \end{split}$$

Inserting these functions into the partial differential equation (25) yields

$$-\Theta_C^{\tau} + \frac{1 - \tau_B}{1 - \tau_S} r S_t \Delta_C^{\tau} + \frac{1}{2} \sigma^2 S_t^2 \Gamma_C^{\tau} = (1 - \tau_B) r V_t$$

and henceforth confirms the previous result.

## 4 Numerical Analysis

In this section the economic consequences of taxation on the value of a European option are exemplified. We mainly focus on two topics. First, the difference between the payoff view and the contract view is investigated. Secondly, the limit results of both discrete-time approaches are compared to the closed form solution derived in a continuous-time setting.

Consider a stock price trading at 100 and a money market fund at 1. Assume that the stock's log volatility is .4 and the riskless interest .05. We demonstrate the consequences of taxation on a European option written on the stock with a strike price of 90 and a time to maturity of .5 years. The option value due to the Black Scholes formula is  $V^{C,BS} = 17.7629$ . The results in column *payoff centric* and

| tax rates      |                  | payoff centric | contract centric | BS with taxes |
|----------------|------------------|----------------|------------------|---------------|
| $\tau_B = .00$ | $\tau_{S} = .00$ | 17.7628        | 17.7628          | 17.7629       |
| $\tau_B = .00$ | $\tau_S = .25$   | 18.3752        | 18.3751          | 18.3749       |
| $\tau_B = .00$ | $\tau_S = .50$   | 19.6385        | 19.6385          | 19.6388       |
| $\tau_B = .25$ | $\tau_S = .00$   | 17.4220        | 17.4219          | 17.4211       |
| $\tau_B = .25$ | $\tau_S = .25$   | 17.8742        | 17.8741          | 17.8742       |
| $\tau_B = .25$ | $\tau_S = .50$   | 18.8029        | 18.8029          | 18.8031       |
| $\tau_B = .50$ | $\tau_S = .00$   | 17.0818        | 17.0818          | 17.0818       |
| $\tau_B = .50$ | $\tau_S = .25$   | 17.3811        | 17.3811          | 17.3799       |
| $\tau_B = .50$ | $\tau_S = .50$   | 17.9862        | 17.9862          | 17.9863       |

Table 1: Taxation: algorithmic and closed form solutions

contract centric were determined according to the numerical algorithms in sections 2.3 and 2.4 under the specifications introduced in 3.1. The drift of the stock price was chosen such that the transition probabilities implied by the martingale measure were  $q = \frac{1}{2}$ , i.e.  $\alpha$  was set to

$$lpha = -rac{1}{\Delta} \ln \left( rac{(1- au_S)\cosh\left(\sigma\,\sqrt{\Delta}
ight)}{(1- au_B)\,e^{r\Delta} + au_B - au_S} 
ight)\,,$$

since in general this specification yields good results. The routine was written in Java and performed on base of 2,000 periods. The average computing time<sup>2</sup> to determine the option value under taxation was .239 seconds (payoff view) and .245 seconds (contract view), respectively, so the procedure could even be applied in an option trading environment.

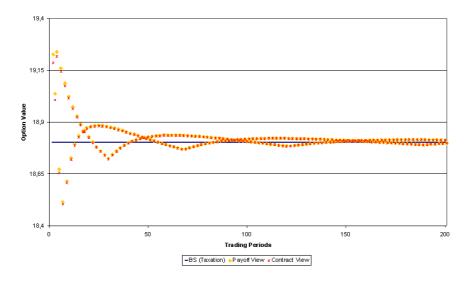


Figure 1: Convergence of discrete-time models to the continuous-time model

The data in table 1 indicate that all values are very close. The convergence process is illustrated in figure 1. It can be observed that the option value from the payoff perspective is always higher than the value from the contract view if there are only few trading periods. However, both values converge to the value determined by the continuous-time model (Black Scholes under taxation). The convergence is not monotone but shows the typical pattern of a sequence of binomial model values (cf. Reimer [15] for a detailed analysis of the convergence of binomial models).

Figure 2 summarizes and visualizes the main characteristics of the Black Scholes model under taxation. The plane parallel to the  $\tau_B$ - $\tau_S$ -plane represents the value of the standard Black Scholes formula. The inclined plane reflects the values of the option pricing formula that incorporates taxation. One can clearly recognize that the intersection of the planes is not a straight line through the points  $(0,0,V^{C,BS})$ and  $(.5,.5,V^{C,BS})$ . This would have been the case if the taxation was neutral under equal tax rates.

We can also observe that for any tax rate  $\tau_B$  the option value increases when  $\tau_S$  increases. On the other hand, for any  $\tau_S$  the option value decreases when  $\tau_B$  increases. This is true for any input parameters

<sup>&</sup>lt;sup>2</sup> Computation was performed on a PC with an AMD Athlon<sup>TM</sup> XP 1700+, 1.48 GHz processor. The average computation time was calculated from 100 samples with 2,000 iterations each.

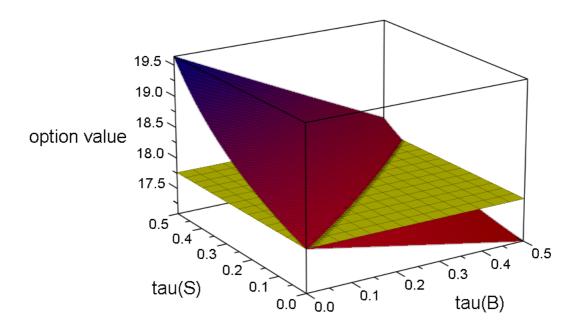


Figure 2: The impact of taxation on the option value

and can be shown as follows. Let us express the ratio of the tax rates as

$$\gamma := \frac{\tau_B}{\tau_S}$$

and substitute  $\tau_B$  in equation (24) by  $\gamma \tau_S$ . Calculating the derivative of the option value with respect to the tax rates ratio yields

$$\frac{\partial V_{t_0}}{\partial \gamma} = -\left(\frac{\tau_S^2 r(T - t_0)}{1 - \tau_S}\right) S_{t_0} \exp\left(\frac{\tau_S(1 - \gamma \tau_S)}{1 - \tau_S} r(T - t_0)\right) \Phi\left(d_1^{\tau}\right) - (\tau_S r(T - t_0)) K \exp\left(-(1 - \gamma \tau_S) r(T - t_0)\right) \Phi\left(d_2^{\tau}\right)$$

Since the derivative is negative, the above mentioned statements are already shown.

#### 5 Conclusion

We have analyzed the impact of a gains tax regime on the arbitrage-free valuation of options on a sound basis and in great detail. The discrete-time approaches have been motivated by consequently applying the replication principle to the valuation problem under taxation. The limiting behavior of market prices under the stated assumptions could be determined for the payoff view. Numerical results gave a strong

hint that the difference with respect to the contract view is negligible in the limit.

The limit results could be used to determine a closed form solution for the value of a European option. The formula allows for the analysis of tax rates that differentiate between gains from interest-bearing instruments and capital gains, respectively. If both rates are equal, the tax system is not neutral. We have shown that the trading strategy and henceforth the value of the derivative is influenced under this assumption.

Both approaches, the binomial framework and the partial differential equation provide an access point for those modifications that can only be managed using numerical schemes. This might be necessary when more realistic tax scheme are to be modelled.

### **Appendix**

#### **Proofs**

**Proof of lemma 2.1.** We will prove the lemma by induction. First, note that the assertion is true for i = 1 since we get

$$V_{t_1} = \frac{- au_X}{1- au_X} V_{t_0} + \frac{1}{1- au_X} V_{t_1} \,,$$

which is true according to the prerequisites. Furthermore, note that  $V_{t_{s+1}}$  satisfies

$$V_{t_{s+1}} = rac{V_{t_{s+1}}^{\, au}}{1 - au_X} - rac{ au_X}{1 - au_X} V_{t_s} \,.$$

Let us assume that equation (12) is valid for an arbitrary i. Then

$$\begin{split} V_{t_{i+1}} &= \frac{(-\tau_X)^{i+1}}{(1-\tau_X)^{i+1}} V_{t_0} + \sum_{s=1}^{i+1} \frac{(-\tau_X)^{(i+1)-s}}{(1-\tau_X)^{(i+1)-s}} \frac{V_{t_s}^{\tau}}{1-\tau_X} \\ &= \frac{(-\tau_X)^{i+1}}{(1-\tau_X)^{i+1}} V_{t_0} + \sum_{s=1}^{i} \frac{(-\tau_X)^{(i+1)-s}}{(1-\tau_X)^{(i+1)-s}} \frac{V_{t_s}^{\tau}}{1-\tau_X} + \frac{V_{t_{i+1}}^{\tau}}{1-\tau_X} \\ &= -\frac{\tau_X}{1-\tau_X} \left( \frac{(-\tau_X)^{i}}{(1-\tau_X)^{i}} V_{t_0} + \sum_{s=1}^{i} \frac{(-\tau_X)^{i-s}}{(1-\tau_X)^{i-s}} \frac{V_{t_s}^{\tau}}{1-\tau_X} \right) + \frac{V_{t_{i+1}}^{\tau}}{1-\tau_X} \,, \end{split}$$

which completes the proof. ■

**Proof of proposition 2.1.** We have to show that the process

$$\hat{Z}_{t_i} := \mathcal{N}_{t_i}^{-1} Z_{t_i} = \hat{Z}_{t_0} \prod_{s=1}^{i} \frac{\left(B_{t_s}^{\tau}\right)^{-1} S_{t_s}^{\tau}}{B_{t_s-1}^{-1} S_{t_{s-1}}}$$

satisfy the condition

$$\hat{Z}_{t_{i-1}} = \mathbb{E}\left[\hat{Z}_{t_i} | \mathcal{F}_{t_{i-1}}\right]$$

for all  $t_i \in \mathbb{T} \setminus \{t_0\}$ . Calculating the conditional expectation of  $\frac{\hat{Z}_{t_i}}{\hat{Z}_{t_{i-1}}}$  given the information in  $t_{i-1}$  yields

$$\frac{S_{t_{i-1}}B_{t_{i-1}}^{-1}B_{t_{i}}^{\tau} - S_{t_{i}}^{\tau}(d)}{S_{t_{i}}^{\tau}(u) - S_{t_{i}}^{\tau}(d)} \frac{\left(B_{t_{i}}^{\tau}\right)^{-1}S_{t_{i}}^{\tau}(u)}{B_{t_{i-1}}^{-1}S_{t_{i-1}}} + \frac{S_{t_{i}}^{\tau}(u) - S_{t_{i-1}}B_{t_{i-1}}^{-1}B_{t_{i}}^{\tau}}{S_{t_{i}}^{\tau}(u) - S_{t_{i}}^{\tau}(d)} \frac{\left(B_{t_{i}}^{\tau}\right)^{-1}S_{t_{i}}^{\tau}(d)}{B_{t_{i-1}}^{-1}S_{t_{i-1}}} = 1.$$

Since  $\mathrm{E}\left[\left|\hat{Z}_{t_i}\right|\right] < \infty$  is satisfied by assumption, this implies that  $\hat{Z}_{t_i}$  is a  $Q^{\tau}$ -martingale.

The probability measure is unique, since the market is complete. It follows from the fundamental

theorem of asset pricing (cf. Bingham and Kiesel [2], pp. 96-102) that the value of a derivative in units of the numeraire generating payoff  $X_{t_N}$  is given by

$$\hat{V}_{t_0}^{\tau} = \mathbf{E}_{O^{\tau}} \left[ \hat{X}_{t_N} \middle| \mathcal{F}_{t_0} \right].$$

**Proof of proposition 3.2.** Fix the point  $T = t_N$  and define

$$\mathcal{N}_{t_N} := B_{t_0} \prod_{s=1}^N rac{B_{t_s}^{ au}}{B_{t_{s-1}}}$$

the value of the numeraire. Define the logarithmic return of the numeraire over [0,T] as

$$Y_{t_N} := \ln\left(\frac{\mathcal{N}_{t_N}}{\mathcal{N}_{t_0}}\right) = \sum_{s=1}^N \ln\left((1 - \tau_B)e^{r\Delta} + \tau_B\right)$$
  
=  $T\frac{1}{\Delta}\ln\left((1 - \tau_B)e^{r\Delta} + \tau_B\right)$ .

The limit of this sequence as  $N \to \infty$  is

$$\lim_{\Delta \to 0} Y_{t_N} = \frac{r(1-\tau_B)e^{r\Delta}}{(1-\tau_B)e^{r\Delta} + \tau_B} T = r(1-\tau_B)T.$$

Thus, the price of the numeraire converges to

$$\mathcal{N}_T = \mathcal{N}_0 e^{r(1-\tau_B)T}$$

**Proof of proposition 3.3.** For  $t_n \in \mathbb{T} \setminus \{t_0\}$ , let

$$R_{t_n} := \ln \left( \frac{S_{t_n}}{S_{t_{n-1}}} \right)$$

be the one-period logarithmic return of stock price, then  $R_{t_1}, R_{t_2}, \dots, R_{t_N}$  is a sequence of i.i.d. random variables with characteristic function

$$egin{aligned} \chi_{R_{i_n}}\left( heta
ight) &:= \mathrm{E}_{\mathcal{Q}}\left[e^{i heta R_{i_n}}
ight] \ &= q^{ au}(lpha)e^{i heta(lpha\Delta + \sigma\sqrt{\Delta})} + (1 - q^{ au}(lpha))\,e^{i heta(lpha\Delta - \sigma\sqrt{\Delta})}\,. \end{aligned}$$

Defining

$$Y_N := \sum_{n=1}^N R_{t_n} = \ln\left(\frac{S_T}{S_0}\right)$$

yields the overall logarithmic stock return whose distribution under the martingale measure is to be determined. Since the random variables of the sequence  $(R_{t_n})$  are independent, the characteristic function of the sum can be expressed as the product of the components' characteristic functions. We obtain

$$\chi_{Y_{N}}\left(\theta
ight)=\mathrm{E}_{\mathcal{Q}}\left[e^{i\theta Y_{N}}
ight]=\prod_{n=1}^{N}\chi_{R_{t_{n}}}\left(\theta
ight),$$

the characteristic function of the overall return. Its logarithm, which we use for convenience, is given by

$$\ln (\chi_{Y_N}(\theta)) = \frac{1}{\Delta} \ln \left( q^{\tau}(\alpha) e^{i\theta(\alpha\Delta + \sigma\sqrt{\Delta})} + (1 - q^{\tau}(\alpha)) e^{i\theta(\alpha\Delta - \sigma\sqrt{\Delta})} \right) T$$

$$= \alpha i\theta T + \frac{1}{\Delta} \ln \left( q^{\tau}(\alpha) e^{i\theta\sigma\sqrt{\Delta}} + (1 - q^{\tau}(\alpha)) e^{-i\theta\sigma\sqrt{\Delta}} \right) T.$$
(27)

Now, the second term of (27) can be expressed by a Taylor series at  $\theta = 0$  according to

$$\begin{split} g_{\Delta}(\theta) &:= \frac{1}{\Delta} \ln \left( q^{\tau}(\alpha) e^{i\theta \sigma \sqrt{\Delta}} + (1 - q^{\tau}(\alpha)) e^{-i\theta \sigma \sqrt{\Delta}} \right) T \\ &= \sum_{n=0}^{\infty} \frac{1}{n!} g_{\Delta}^{(n)}(0) \theta^{n} \,. \end{split}$$

In the following, the limit of each term of the sum is analyzed as  $\Delta$  tends to 0. Starting with

$$\lim_{\Delta \to 0} g_{\Delta}(\theta) = \lim_{\Delta \to 0} \frac{T}{\Delta} \ln(1) = 0$$

reveals that the first term can be neglected. For the second term, one obtains

$$g_{\Delta}'(\theta) = \frac{1}{\sqrt{\Delta}} \frac{q^{\tau}(\alpha)e^{i\theta\sigma\sqrt{\Delta}} - (1 - q^{\tau}(\alpha))e^{-i\theta\sigma\sqrt{\Delta}}}{q^{\tau}(\alpha)e^{i\theta\sigma\sqrt{\Delta}} + (1 - q^{\tau}(\alpha))e^{-i\theta\sigma\sqrt{\Delta}}}i\sigma T$$

immediately. Using the definitions

$$\cosh(x) := \frac{\exp(x) + \exp(-x)}{2}$$

and

$$\sinh(x) := \frac{\exp(x) - \exp(-x)}{2}$$

the transition probabilities can be substituted by the decomposition

$$\begin{split} q^{\tau}(\alpha) &= \frac{1}{2} + \frac{1}{2} \frac{\frac{1 - \tau_B}{1 - \tau_S} e^{-(\alpha - r)\Delta} + \frac{\tau_B - \tau_S}{1 - \tau_S} e^{-\alpha \Delta} - \cosh\left(\sigma\sqrt{\Delta}\right)}{\sinh\left(\sigma\sqrt{\Delta}\right)} \\ &=: \frac{1}{2} + \frac{1}{2} \eta^{\tau}(\alpha) \end{split}$$

and henceforth the first derivative by

$$g_{\Delta}'(\theta) = \frac{1}{\sqrt{\Delta}} \frac{\sinh\left(i\theta\sigma\sqrt{\Delta}\right) + \eta^{\tau}(\alpha)\cosh\left(i\theta\sigma\sqrt{\Delta}\right)}{\cosh\left(i\theta\sigma\sqrt{\Delta}\right) + \eta^{\tau}(\alpha)\sinh\left(i\theta\sigma\sqrt{\Delta}\right)}.$$

Evaluated at point  $\theta = 0$  the expression reduces to

$$g_{\Delta}'(0) = \frac{1}{\sqrt{\Delta}} \eta^{\tau}(\alpha) i \sigma T.$$
 (28)

The limit of (28) as  $\Delta$  tends to 0 is given by

$$\begin{split} \lim_{\Delta \to 0} g_{\Delta}'(0) &= \lim_{\Delta \to 0} \frac{\frac{1 - \tau_B}{1 - \tau_S} e^{-(\alpha - r)\Delta} + \frac{\tau_B - \tau_S}{1 - \tau_S} e^{-\alpha \Delta} - \cosh\left(\sigma\sqrt{\Delta}\right)}{\sqrt{\Delta} \sinh\left(\sigma\sqrt{\Delta}\right)} i\sigma T \\ &= \lim_{\Delta \to 0} - \frac{\frac{1 - \tau_B}{1 - \tau_S} (\alpha - r) e^{-(\alpha - r)\Delta} + \frac{\tau_B - \tau_S}{1 - \tau_S} \alpha e^{-\alpha \Delta} - \sinh\left(\sigma\sqrt{\Delta}\frac{\sigma}{2\sqrt{\Delta}}\right)}{\frac{1}{2\sqrt{\Delta}} \sinh\left(\sigma\sqrt{\Delta}\right) + \cosh\left(\sigma\sqrt{\Delta}\right)\frac{\sigma}{2}} i\sigma T \\ &= \left(\frac{1 - \tau_B}{1 - \tau_S} r - \frac{1}{2}\sigma^2\right) iT \,, \end{split}$$

where the theorem of de l'Hospital and the relation

$$\lim_{\Delta \to 0} \frac{1}{\sqrt{\Delta}} \sinh\left(\sigma \sqrt{\Delta}\right) = \sigma$$

has been used.

The second derivative is given by

$$g_{\Delta}''(\theta) = -\left(1 - \frac{\left(\sinh\left(i\theta\sigma\sqrt{\Delta}\right) + \eta^{\tau}(\alpha)\cosh\left(i\theta\sigma\sqrt{\Delta}\right)\right)^{2}}{\left(\cosh\left(i\theta\sigma\sqrt{\Delta}\right) + \eta^{\tau}(\alpha)\sinh\left(i\theta\sigma\sqrt{\Delta}\right)\right)^{2}}\right)\sigma^{2}T$$

Evaluating at  $\theta = 0$  and taking the limit leads to

$$\lim_{\Delta \to 0} g_{\Delta}''(0) = \lim_{\Delta \to 0} -\left(1 - (\eta^{\tau}(\alpha))^{2}\right)\sigma^{2}T$$
$$= -\sigma^{2}T$$

since

$$\underset{\Delta \to 0}{\lim} \eta^{\,\tau}(\alpha) = 0 \,.$$

It is not difficult to see that all higher derivatives vanish as  $\Delta$  tends to 0. Therefore the limit of the characteristic function is

$$\chi_Y(\theta) := \lim_{N \to \infty} \chi_{Y_N}(\theta) = \exp\left(\left(\frac{1-\tau_B}{1-\tau_S}r - \frac{1}{2}\sigma^2\right)Ti\theta - \frac{1}{2}\sigma^2T\theta^2\right),$$

which is the characteristic function of a normal distributed random variable Z with expected value  $\frac{1-\tau_B}{1-\tau_S}rT-\frac{1}{2}\sigma^2T$  and a variance  $\sigma^2T$ . From the uniqueness theorem for characteristic functions we know that a distribution function is uniquely determined by its characteristic function.

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